



**VIELABIO**

**Third Quarter 2020  
Financial Results**

November 10, 2020





# Forward-Looking Statements

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This presentation contains forward-looking statements that involve substantial risk and uncertainties. All statements, other than statements of historical facts, contained in this presentation, including statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans and objectives of management, are forward-looking statements. The words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “plan,” “predict,” “project,” “target,” “potential,” “will,” “would,” “could,” “should,” “continue,” and similar expressions are intended to identify forward-looking statements although not all forward-looking statements contain these identifying words. Forward-looking statements contained in this presentation include, but are not limited to, statements regarding: our expectations regarding the commercialization and market acceptance of UPLIZNA<sup>®</sup>; our belief that UPLIZNA<sup>®</sup> provides prescribing physicians with an important new treatment option for patients with NMOSD; strategy, future operations, prospects, plans, objectives of management, the timing and progress of clinical development and potential commercialization of our product candidates, if approved; our belief that UPLIZNA<sup>®</sup> could reduce attacks that can lead to devastating and irreversible disability in patients with NMOSD; our estimate of the percentage of patients with NMOSD that test positive for anti-AQP4 antibodies; potential benefits of UPLIZNA<sup>®</sup>; our expectations regarding the availability of UPLIZNA<sup>®</sup>; statements regarding market access and medical coverage for UPLIZNA<sup>®</sup>; our expectations with respect to the potential regulatory approval and commercialization of inebilizumab outside of the United States; our planned and ongoing clinical trials for our product candidates and the potential advantages of those product candidates, including inebilizumab, VIB4920 and VIB7734; the initiation, enrollment, timing, progress, release of data from and results of those planned, ongoing, and completed clinical trials; our goals with respect to the development and potential use, if approved, of each of its product candidates; the utility of prior non-clinical and clinical data in determining future clinical results; our expectations about sufficiency of our existing cash balance; the anticipated impact of the COVID-19 pandemic on our commercialization efforts, business operations and clinical trials; and the expected timing and the potential for payments under our collaboration agreements. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, and you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. Important factors that could cause actual results to differ materially from those indicated by such forward-looking statements include, among others, the risks and uncertainties around the duration and severity of the novel coronavirus outbreak and impact of it and COVID-19 on our product candidates’ clinical trials, development and, if approved, commercialization plans and business operations and those set forth in our Annual Report on Form 10-K for the year ended December 31, 2019 filed with the Securities and Exchange Commission on March 25, 2020, as well as any updates to those risk factors filed from time to time in our periodic and current reports.

The logo consists of several parallel lines that curve and converge towards the right, resembling a stylized 'V' or a DNA helix. It is positioned to the left of the company name.

**VIELA** BIO

**Bing Yao, Ph.D.**

*Chairman and Chief Executive Officer*

# Recent Milestones

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## **UPLIZNA® Launch**

- Diversified patient, prescriber & payer mix; strong momentum at end of Q3 & continuing into Q4
- Established infrastructure; strategy for targeted outreach



## **Inebilizumab: Potential Ex-U.S. Commercialization**

- BLA accepted by NMPA in China in October with Hansoh as regional partner
- Partner, MTPC, filed Marketing Authorization Applications (MAA) in Japan and South Korea in June and September, respectively



## **Continued Pipeline Development**

- Inebilizumab: Phase 3 trial in MG began enrolling patients (Q3 '20)
- Inebilizumab: Phase 3 trial in IgG4-RD initiated
- VIB4920: Sjögren's syndrome & kidney transplant rejection trials resumed enrollment
- VIB7734: Phase 1 trial in COVID-19-related ALI began enrolling patients (Q3 '20)
- VIB7734: Preparing for Phase 2 trial in patients with SLE (H1 '21)
- VIB1116: IND filing on track for Q4 '20

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**Bill Ragatz, MBA**

*SVP, Head of Commercial*

# UPLIZNA® Key Launch Metrics

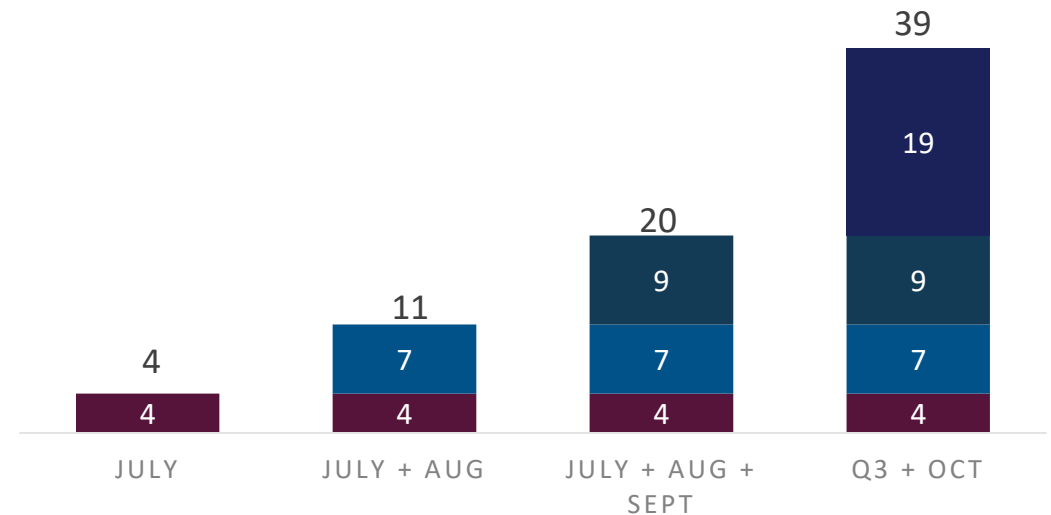


First and only B cell depleter approved for treatment of NMOSD in adults who are anti-aquaporin-4 (AQP4) antibody positive

## UPLIZNA® Profile

- **Efficacy:** **89%** of clinical trial patients were attack-free at end of control period (treated with UPLIZNA™ as monotherapy); reduction in hospitalizations
- **Safety:** Favorable profile; **no “black box” warning**
- **Dosing Schedule:** Maintenance dosing **once every six months** after initial doses
- **Mechanism-of-Action:** Efficiently depletes broad range of B cells via CD19

## Cumulative TRx\* to Date



### Important Safety Information

For Important Safety Information and Prescribing Information, please visit UPLIZNA.com

\* TRx = approximate filled scripts

# COVID-19 Impact: Adapting to Address External Environment



## HCP Interactions

- Emphasis on patient activation via advocacy organizations and social media
- Strengthened non-personal promotion



## Patient Population

- Better defining inadequate responders beyond attacks
- Improved targeting
  - Identification of new patients

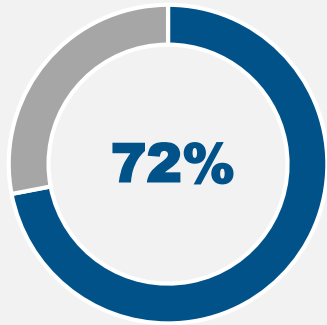


## Refinement of HUB

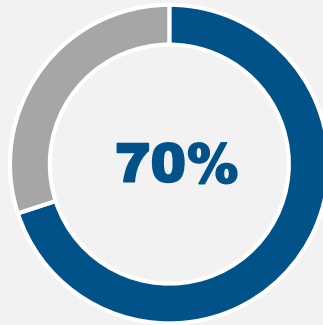
- Modification of patient referral forms (PRF)
- Secure email correspondence
- HCP portal development in process



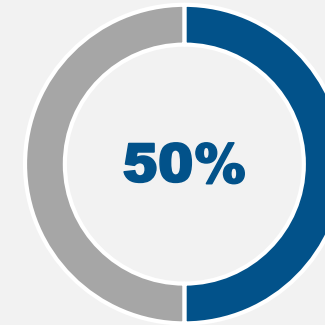
# UPLIZNA® Uptake: Broad Range of Patients & Prescribers



“I am likely to **reduce or discontinue off-label** treatments of NMOSD with FDA approved treatments available”



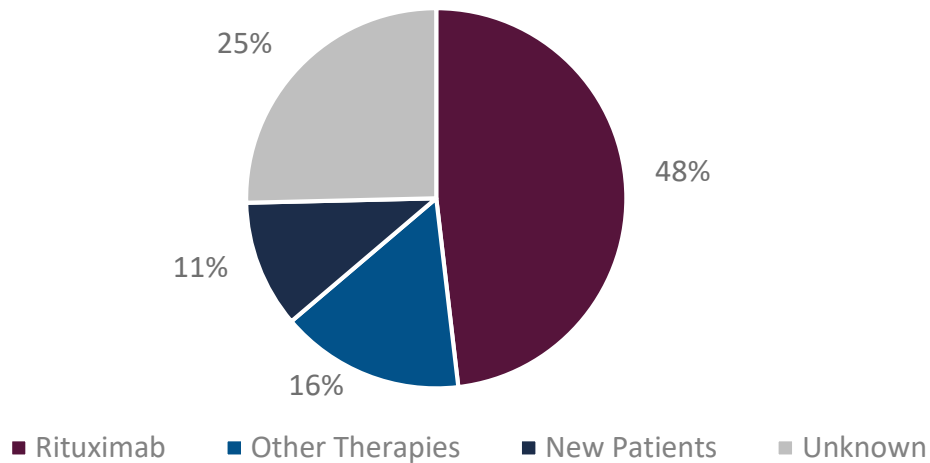
“I prefer an NMOSD treatment with proven efficacy and **regulatory approval over an off-label treatment for 1<sup>st</sup> line therapy**”



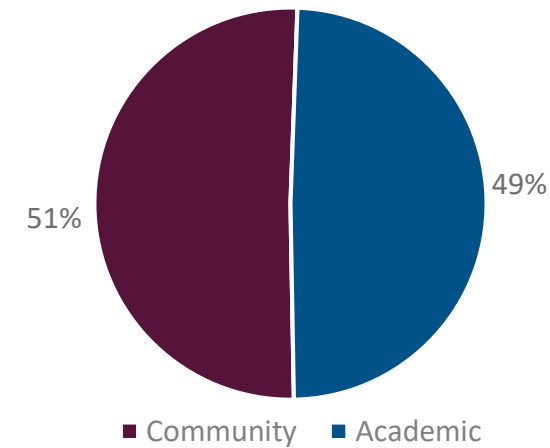
“I would consider **changing therapy even if my patient does not have an attack**”

Reference: Market research conducted with 76 neurologists in December 2019

## Patient Profile (Prior Therapies)\*



## Prescriber Profile



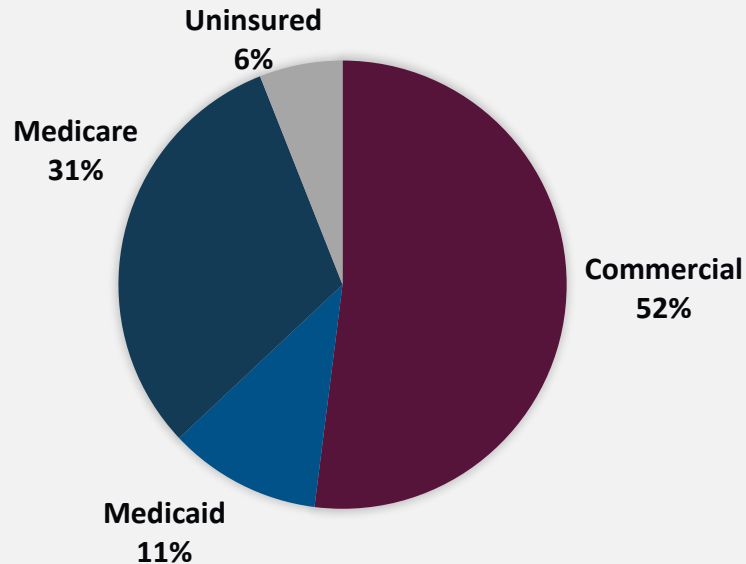
\*HCP reported data; does not include patients treated with UPLIZNA® as part of OLE study





# Committed to Expanding Patient Access & Payer Coverage

## Payer Mix To Date



## Market Access

- Distribution: Majority of shipments are through Specialty Distributor
- Viela VIPs: Estimated 90% of UPLIZNA<sup>®</sup> patients are using HUB services
- Payer Strategies: No delays in approvals; prior authorization to label or N-MOmentum criteria

## Broad Payer Coverage in 2020 & 2021

- Medical coverage expected to remain, open access to label
- 100% of targeted payers have attended virtual NMOSD Burden of Illness/UPLIZNA<sup>®</sup> clinical presentations
- Over 80% commercial lives covered

The logo consists of a stylized graphic of several parallel lines that curve and converge towards the right, resembling a DNA helix or a molecular structure. The lines are dark blue and set against a lighter blue background.

VIELA BIO

Jorn Drappa, M.D., Ph.D.

*Chief Medical Officer, Head of R&D*

# Building a Leading Pathway-Centric Pipeline

MOLECULE (mechanism)	INDICATION	DEVELOPMENT STAGE					STATUS	GLOBAL RIGHTS
		PRECLINICAL	PHASE 1	PHASE 2	PHASE 3	APPROVED		
<b>Inebilizumab-cdon</b> (Anti-CD19 mAb)	Neuromyelitis Optica Spectrum Disorder						 inebilizumab-cdon U.S. FDA Approval in June 2020	<b>VIELABIO</b> <sup>1</sup>
	Myasthenia Gravis						Phase 3 Trial	<b>VIELABIO</b>
	IgG4-Related Disease						Phase 3 Trial	<b>VIELABIO</b>
	Kidney Transplant Desensitization						Phase 2 Trial	<b>VIELABIO</b>
<b>VIB4920</b> (Anti-CD40L-Tn3 Fusion Protein)	Sjögren's Syndrome						Phase 2b Trial	<b>VIELABIO</b>
	Kidney Transplant Rejection						Phase 2 Trial	<b>VIELABIO</b>
	Rheumatoid Arthritis						Phase 2 Trial	<b>VIELABIO</b>
<b>VIB7734</b> (Anti-ILT7 mAb)	Systemic Lupus Erythematosus						Phase 2 Trial (planned)	<b>VIELABIO</b>
	Cutaneous Lupus Erythematosus						Phase 1b Trial	<b>VIELABIO</b>
	COVID-19-Related Acute Lung Injury						Phase 1 Trial	<b>VIELABIO</b>

<sup>1</sup> We have entered into collaboration agreements with Hansoh Pharmaceutical Group and Mitsubishi Tanabe Pharma to develop and market inebilizumab in China, Hong Kong and Macau and Japan and other Asia countries, respectively.



## Final Results ACR Convergence 2020

### Study results summary:

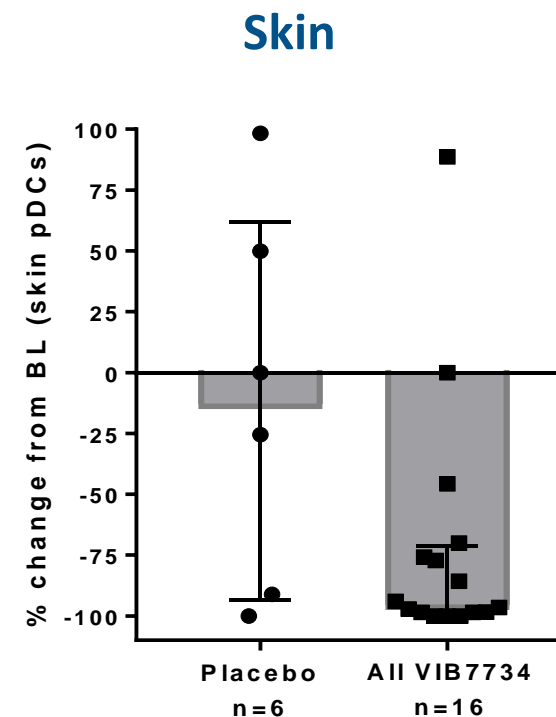
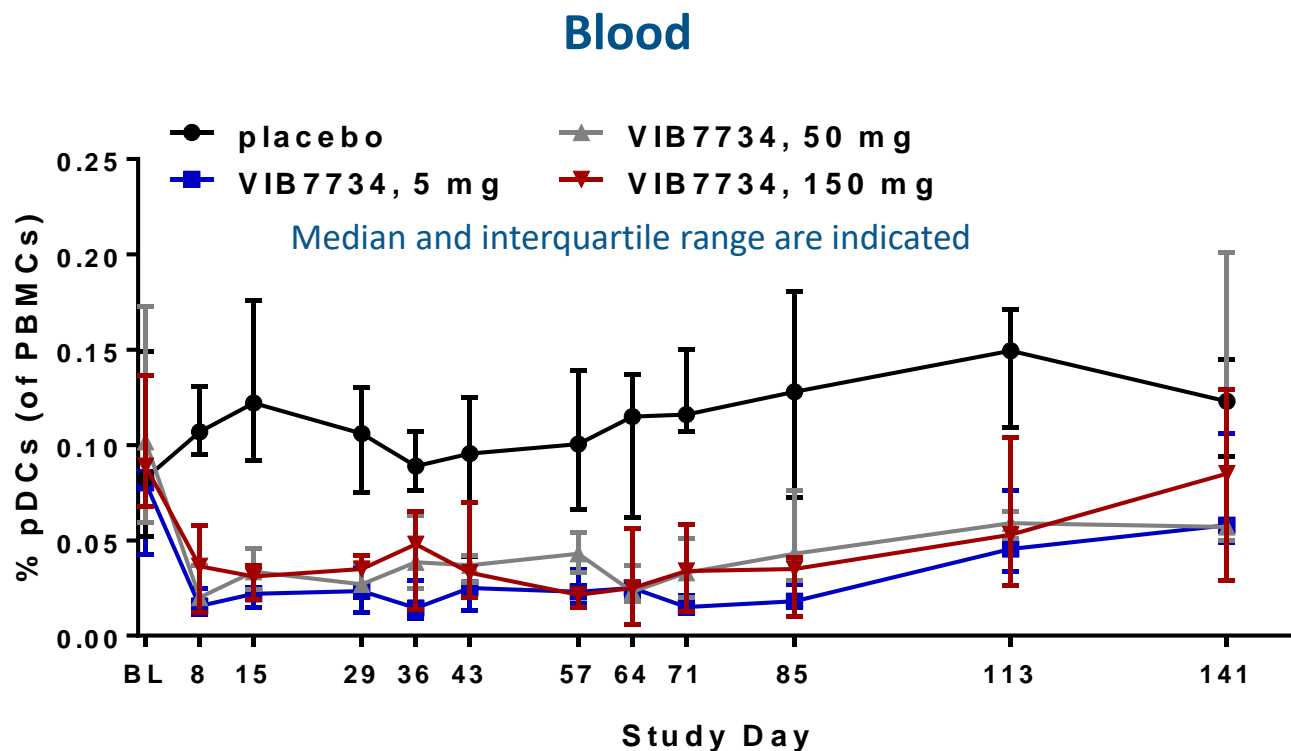
- ✓ VIB7734 effectively reduced blood and skin pDCs, leading to reduced type I Interferon levels in blood and inflamed skin of CLE patients. Rates of adverse events were similar between VIB7734 and placebo groups.
- ✓ More CLE subjects treated with VIB7734 than placebo had clinically significant improvement in CLASI-A scores— a scale that quantifies skin disease activity

## SLE selected for Phase 2 trial

### pDC believed to be central to pathogenesis of SLE:

- Infiltrate target tissues such as skin, kidneys
- Relocate from circulation to target tissues during SLE flares
- Activate immune system through both IFN dependent and independent biological pathways
- Benefit of targeting pDC observed in early-stage clinical studies

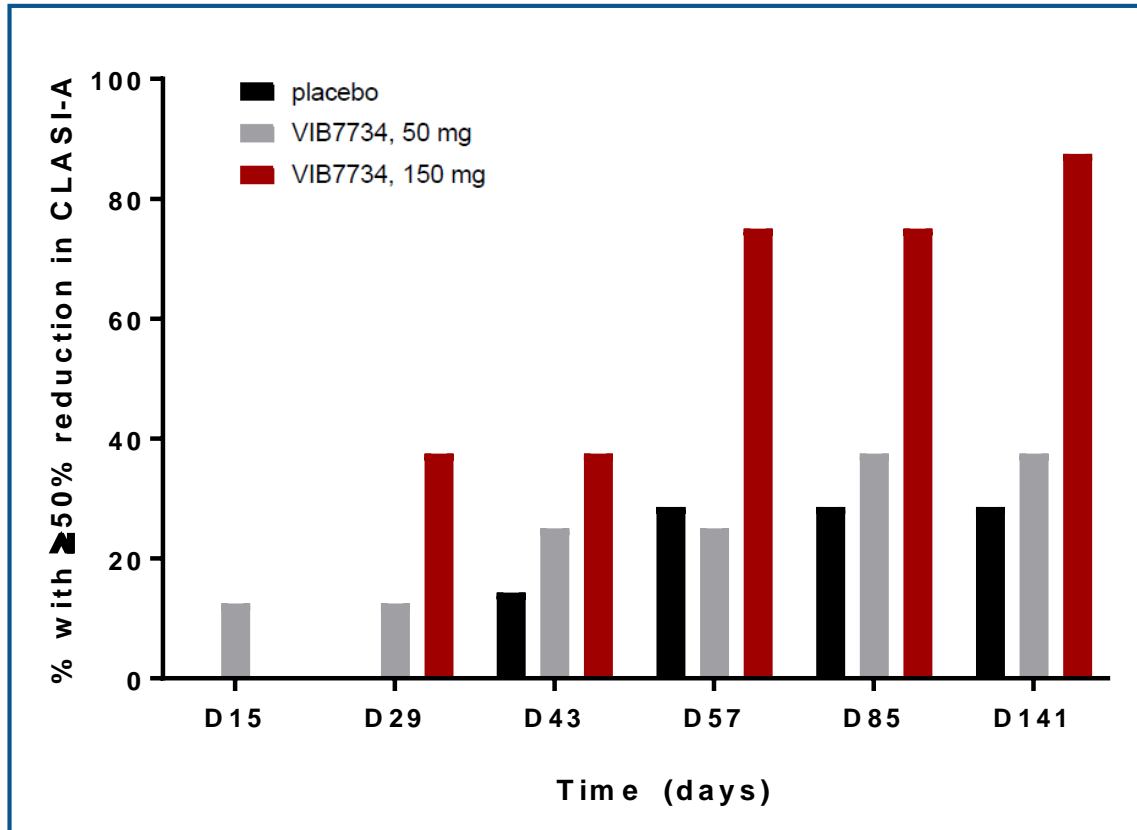
# All VIB7734 Doses Significantly Reduced Blood and Skin pDCs



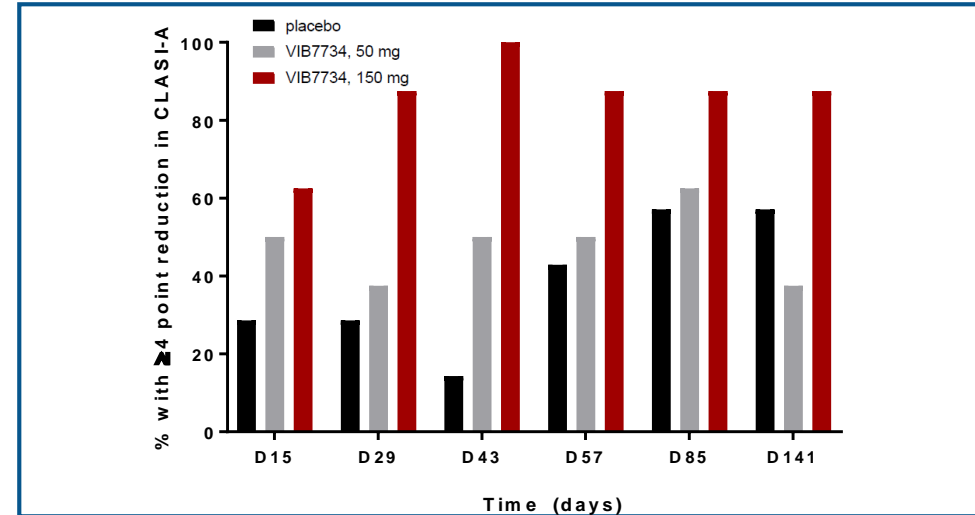
	Combined VIB7734 Group	Placebo Group
Median percent change in blood pDCs at Day 8	-65%	+59%
Median percent change in skin pDCs at Day 85	-98%	-14%

# VIB7734-treated Subjects Were More Likely to Achieve a Clinically Meaningful Improvement in CLASI-A Scores

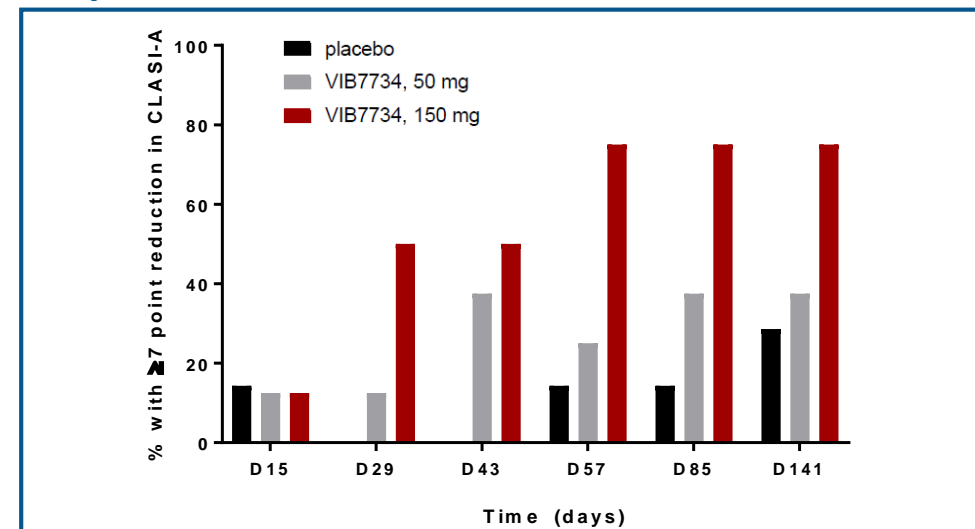
## ≥50% Reduction in CLASI-A



## ≥4-point Reduction in CLASI-A

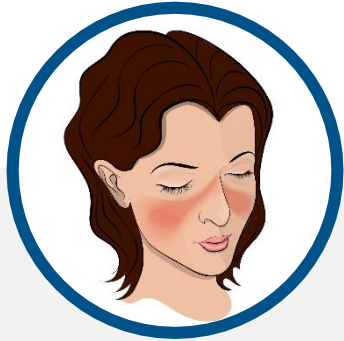


## ≥7-point Reduction in CLASI-A



# VIB7734: Systemic Lupus Erythematosus Overview

Plasmacytoid dendritic cells play a key role in course of disease



## Systemic Lupus Erythematosus (SLE)

### VIB7734

Depletes plasmacytoid dendritic cells, which have impact on SLE disease pathology

#### Overview

- Prototypic systemic autoimmune disease
- Dysregulated humoral, cellular and innate immune responses
- Heterogeneous pathogenesis and clinical manifestations

#### Pathophysiology

- Compelling body of evidence indicates that dysregulated type I IFN signaling plays a key role in pathogenesis
- pDC are a dominant producer of type I IFN along with other pro-inflammatory cytokines
- pDC accumulate in inflamed tissues in SLE

#### Clinical Manifestations

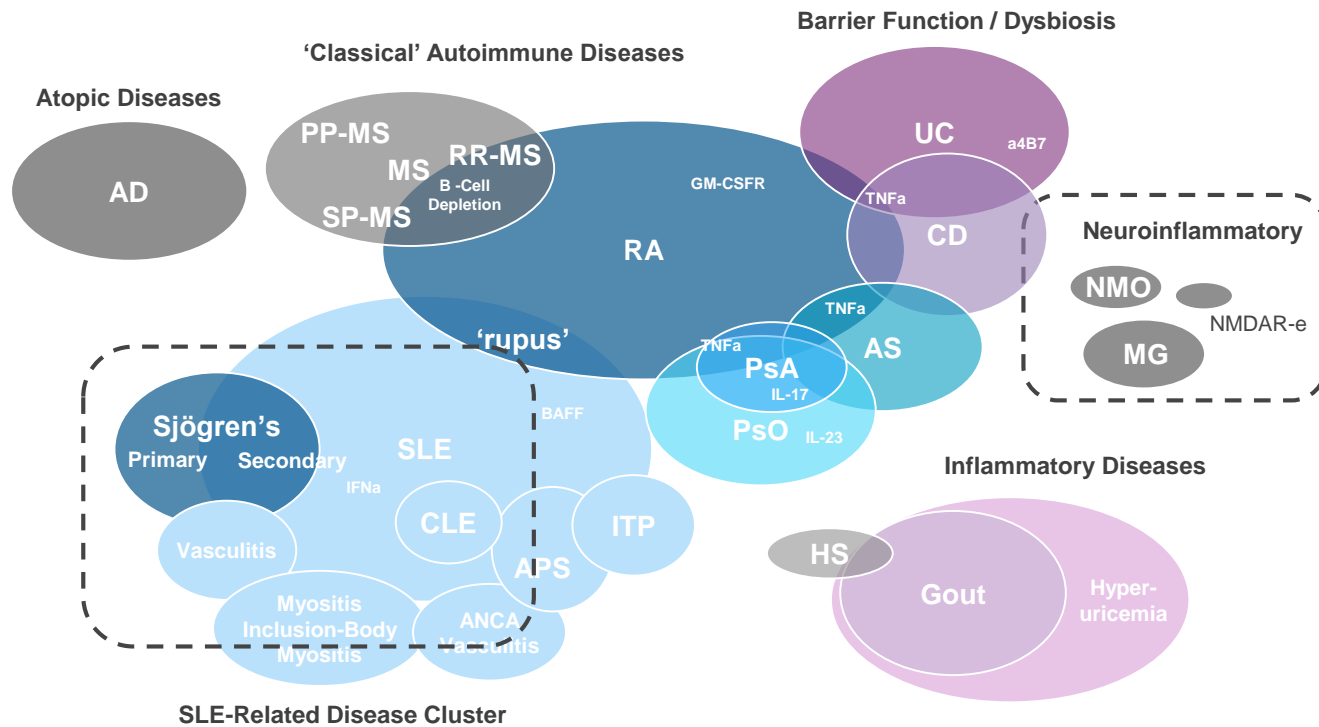
- Virtually any organ system can be impacted. Common manifestations include skin rashes, arthritis, nephritis, serositis.

#### Current Standard of Care

- Steroids and oral immunosuppressives remain mainstays of therapy
- Lupus nephritis frequently requires aggressive combination therapy involving high dose steroids and immunosuppressive regimens
- One biological treatment approved in 2011; modest efficacy



# Targeting Large Market Opportunities with High Unmet Medical Needs



Disease	Estimated Addressable U.S. Patient Population*	Description
Neuromyelitis Optica Spectrum Disorder (NMOSD)	10,000	Need for increased efficacy, prevention of attacks, and faster, more accurate diagnosis
Kidney Transplant Desensitization	55,000	Patients with alloantibodies have lower chance of matching; represents ~6.5% of 95,000 patients on wait list
Myasthenia Gravis	56,000	Patients currently managed with off-label immunosuppressants or steroids, or with a recently approved treatment
IgG4-Related Disease	40,000	Small trial of rituximab has suggested clinical benefits of B-cell depletion
Sjögren's Syndrome	400,000 (moderate-severe disease)	Severe cases include immune disorders (auto antibodies) and significant loss of function of exocrine saliva and/or lacrimal glands
Systemic Lupus Erythematosus	500,000	pDCs believed to be central to pathogenesis of SLE; unmet medical need in SLE remains significant

\*Figures based on company's estimates



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**Mitchell Chan, MBA**  
*Chief Financial Officer*

# Third Quarter 2020 Financial Results

Cash runway expected to extend into 2023

	YTD 2020 \$m	change %	3Q 2020 \$m	change %
Product sales	2.3	n/a	2.3	n/a
License revenue	-	n/a	-	n/a
<b>Total revenue</b>	<b>2.3</b>	<b>-</b>	<b>2.3</b>	<b>-</b>
- COGS	0.7	-	0.7	-
<b>Gross profit</b>	<b>1.7</b>	<b>n/a</b>	<b>1.7</b>	<b>n/a</b>
- R&D expenses	78.1	8%	25.9	-33%
- SG&A expenses	43.7	78%	14.0	37%
<b>Total operating expenses</b>	<b>122.5</b>	<b>27%</b>	<b>40.5</b>	<b>-17%</b>
Other income	2.9	57%	0.6	10%
<b>Net loss</b>	<b>(117.3)</b>	<b>n/a</b>	<b>(37.6)</b>	<b>n/a</b>
Tax rate	0%	0%	0%	0%
<b>GAAP net loss per share</b>	<b>(2.23)</b>	<b>n/a</b>	<b>(0.69)</b>	<b>n/a</b>

The logo for VIELA BIO, featuring a stylized graphic of multiple parallel lines that curve and converge towards the right, resembling a DNA helix or a network structure. The lines are dark blue and set against a lighter blue background.

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**Bing Yao, Ph.D.**

*Chairman and Chief Executive Officer*



# Upcoming Corporate Priorities

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## **UPLIZNA® commercialization**

### **Inebilizumab additional indications:**

- Continue patient enrollment in Phase 3 trials in MG and IgG4-RD

### **VIB4920:**

- Continue patient enrollment in Sjögren's syndrome, RA, and kidney transplant rejection trials

### **VIB7734:**

- Prepare for Phase 2 trial in SLE (H1 2021)
- Continue patient enrollment in Phase 1 trial for COVID-19-related acute lung injury

### **Preclinical:**

- Submit IND for VIB1116 by year-end



**VIELABIO**

## **Q&A**

Dial (877) 783-8848 (domestic)

Dial (631) 350-0960 (international)

Conference ID #:1237908

